# Building The Budget Before The Trellis



- Wisconsin Fresh Fruit and Vegetable Conference
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Extension

# **Building The Budgets**

> Two main budgets to look at:

- Time
- Money



#### Time Budget – Big Picture

- "One person can handle most of the management (and labor) for 3 to 5 acres, with help seasonally for pruning and harvest." - Bruce Bordelon, Purdue
- "A trained individual, doing most of the work on weekends and evenings can operate a 5 acre planting."
  - T. Wolf, Virginia Tech



#### Time Budget – The Little Picture

The year of planting and installing the trellis is major:

Pre-plant

6 hours/acre

Planting

19 hours/acre

Trellis

45 hours/acre

70 hours/acre



# Time Budget – The Little Picture

The first years of production:

Year 1

Year 2

Year 3

146 hours/acre

85 hours/acre

95 hours/acre

326 hours/acre



#### Time Budget – The Little Picture

- > Year 4:
  - Pruning (well trained)
    - 4 min/vine X 545 vines
  - Harvest
    - 20 pounds of grapes per
    - 5 gallon bucket in 1 hour

36 hours/acre

60 hours/acre



#### Now for the Money \$\$

> There are Variable Costs and Fixed Costs

Cash Costs and Full Economic Costs

For Example: If you go into your woods and cut black locust posts, peel them and use them for trellis posts, technically they are a fixed cost item that "cash-costed" you nothing (maybe some chainsaw gas)

# The Big Money Picture

➤ By the time that you get to your first small harvest in the fall of the 3<sup>rd</sup> year after planting, you will have invested around \$14,144 per acre. (Full economic cost)



#### The Little Money Picture

- Based on 528 vines per acre
  - 48 plants per row w/ 8 ft. between plants
  - 11 rows with 10 feet between rows
  - 6 feet past each end post for the earth anchors



#### The Little Money Picture

- Green treated post option
  - 6X6 by 10 ft. end posts 22 @ \$22 = \$484
  - 5" round X 8 ft. line posts 165 @ \$10 = \$1650
  - 6 inch plate earth anchors 22 @ \$15 =\$330
  - 8500 ft hi-tensile wire @ \$0.034 = \$289
  - 528 plants @ \$4 per plant = 2112
  - Grand total of \$4865



# Back To The Big Money Picture

You will eventually make money growing wine grapes



# Back To The Big Money Picture

> ....The Question is WHEN?

Anywhere from 6 or 7 years to +15 years

